



*Hi, my name is Shashank Paranjape and I am the Managing Director of a real estate construction company called Paranjape Schemes (Construction) Ltd.*

*Being in an industry which was least organized until 2012/13, it was truly difficult to come to terms systems and procedures. That is when I thought a personal coach is required who would give me an insight and training to be an effective leader for my growing and newer staff.*

*Atul has been a friend and so it was easier for me to learn from him through the executive course of CATS ACADEMY that I took from him. We had good interactive sessions which helped me transform my outlook towards decision making. I used to be very impulsive in case of certain decisions with respect to business. With Atul's help I now contemplate, analyse and then take decisions.*

*I thank Atul and CATS ACADEMY for changing my insight which has helped me to take my business on a perpetual scalable level.*

- **SHASHANK PARANJAPE**